

Valeo Applauded by Frost & Sullivan for Enabling Fast Identification of Clutch Kits with its Valeo Truck Clutch Kit Finder

The streamlined and easy-to-use Truck Clutch Kit Finder helps customers quickly and conveniently identify the right truck clutch kit for their vehicles using an OES or independent aftermarket (IAM) competitor's reference or part number.

SAN ANTONIO, TX. – XXX – Frost & Sullivan recently assessed the European commercial vehicle clutches aftermarket industry, and based on its findings, recognizes [Valeo](#) with the 2022 European Commercial Vehicle Clutches Aftermarket New Product Innovation Award. The company's first-to-market Truck Clutch Kit Finder offers, fleet companies, heavy-duty distributors, heavy-duty workshops, and truck owners or operators, access to all technical information, including fitting instructions, component images, and technical bulletins. The innovative, easily accessible, fast, and stress-free customer service solution is a spreadsheet-based database tool available on the Valeo website and accessible in Germany, France, Italy, the United Kingdom, Benelux (Belgium, the Netherlands, and Luxembourg), and Eastern Europe.

The Valeo Truck Clutch Kit Finder's coverage is the most expansive in the industry, covering approximately 92% to 95% of all medium or heavy commercial vehicle (M/HCV) i.e., over 6T GVWR applications. Users can visit the part number identification page within the Valeo website and search for the vehicle model or application name to locate the relevant reference or part number of any of the three components – cover assembly, driven disc, or release bearing. Valeo provides all the necessary information to ensure its kit finder is user-friendly.

Avijit Ghosh, Director of Consulting, Frost & Sullivan, reported "Valeo Truck Clutch Kit Finder's quickness to identify the right clutch kit gives the company a significant competitive advantage. Other kit finders available in the industry take 30 to 45 minutes to locate a kit and require inputting other details, such as vehicle make, model, variant, and part number."

Valeo intends to install the kit finder on customers' websites to enhance ease of use and design through an automatic web link during 2023. The Valeo Truck Clutch Kit Finder is designed for distributors, workshops that need to identify a suitable kit for their customers. Alternatively, for fleet with an integrated workshop, truck owners or operators requiring kits for replacement. Valeo is recognized in the European automotive and commercial vehicle parts aftermarket for its premium brand, comprehensive aftermarket portfolio, and strong in-house production capabilities for new and remanufactured parts, including clutches.

"The innovative Valeo Truck Clutch Kit Finder is an efficient customer-focused database that can identify a clutch kit in digits as input data points within seconds. It gives quick access even for applications that do not have an OEM kit," added Ghosh. With outstanding commitment to customer-centric innovation and thought leadership, Valeo earns Frost & Sullivan's 2022 European New Product Innovation Award in the commercial vehicle clutches aftermarket industry.

Each year, Frost & Sullivan presents this award to the company that has developed an innovative element in a product by leveraging leading-edge technologies. The award recognizes the value-added features/benefits of the product and the increased return on investment (ROI) it gives customers, which, in turn, raises customer acquisition and overall market penetration potential.

Frost & Sullivan Best Practices awards recognize companies in various regional and global markets for demonstrating outstanding achievement and superior performance in leadership, technological innovation, customer service, and strategic product development. Industry analysts compare market participants and measure performance through in-depth interviews, analyses, and extensive secondary research to identify best practices in the industry.

About Frost & Sullivan

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new business models, and companies to action, resulting in a continuous flow of growth opportunities to drive future success. Contact us: [Start the discussion](#).

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About Valeo

As a technology company and partner to all automakers and new mobility players, Valeo is innovating to make mobility cleaner, safer and smarter. Valeo enjoys technological and industrial leadership in electrification, driving assistance systems, reinvention of the interior experience and lighting. These four areas are vital to the transformation of mobility and will drive the Group's growth in the coming years. Valeo is listed on the Paris Stock Exchange. Valeo in figures: In 2021, the Group generated sales of 17.3 billion euros and invested 12% of sales in R&D. At December 31, 2021, Valeo had 184 plants, 21 research centers, 43 development centers and 16 distribution platforms, and employed 103,300 people in 31 countries worldwide.

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